IN THE UNITED STATES DISTRICT COURT FOR THE SOUTHERN DISTRICT OF FLORIDA

LARAINE WOOD, on behalf of herself and

others similarly situated,

CIVIL ACTION FILE NO.

Plaintiff,

:

:

V.

COMPLAINT - CLASS ACTION

DH INSURANCE GROUP, LLC,

:

ociti

JURY TRIAL DEMANDED

Defendant.

Plaintiff Laraine Wood (hereinafter referred to as "Plaintiff"), individually and on behalf of all others similarly situated, alleges on personal knowledge, investigation of her counsel, and on information and belief, as follows:

NATURE OF ACTION

- 1. Telemarketing calls are intrusive. A great many people object to these calls, which interfere with their lives, tie up their phone lines, and cause confusion and disruption on phone records. Faced with growing public criticism of abusive telephone marketing practices, Congress enacted the Telephone Consumer Protection Act of 1991. Pub. L. No. 102-243, 105 Stat. 2394 (1991) (codified at 47 U.S.C. § 227). As Congress explained, the law was a response to Americans 'outraged over the proliferation of intrusive, nuisance calls to their homes from telemarketers' *id.* § 2(6), and sought to strike a balance between '[i]ndividuals' privacy rights, public safety interests, and commercial freedoms' *id.* § 2(9).
- 2. "The law opted for a consumer-driven process that would allow objecting individuals to prevent unwanted calls to their homes. The result of the telemarketing regulations was the national Do-Not-Call registry. *See* 47 C.F.R. § 64.1200(c)(2). Within the federal

government's web of indecipherable acronyms and byzantine programs, the Do-Not-Call registry stands out as a model of clarity. It means what it says. If a person wishes to no longer receive telephone solicitations, he can add his number to the list. The TCPA then restricts the telephone solicitations that can be made to that number. *See id.*; 16 C.F.R. § 310.4(b)(iii)(B) ('It is an abusive telemarketing act or practice and a violation of this Rule for a telemarketer to . . . initiat[e] any outbound telephone call to a person when . . . [t]hat person's telephone number is on the "do-not-call" registry, maintained by the Commission.')...Private suits can seek either monetary or injunctive relief. *Id*... This private cause of action is a straightforward provision designed to achieve a straightforward result. Congress enacted the law to protect against invasions of privacy that were harming people. The law empowers each person to protect his own personal rights. Violations of the law are clear, as is the remedy. Put simply, the TCPA affords relief to those persons who, despite efforts to avoid it, have suffered an intrusion upon their domestic peace." *Krakauer v. Dish Network, L.L.C.*, 925 F.3d 643, 649-50 (4th Cir. 2019).

- 3. Plaintiff brings this action to enforce the consumer-privacy provisions of the TCPA alleging that DH Insurance Group, LLC ("DH Insurance") made telemarketing calls to numbers on the National Do Not Call Registry, including her own.
- 4. Because telemarketing campaigns typically use technology capable of generating thousands of similar calls per day, Plaintiff sues on behalf of a proposed nationwide class of other persons who received similar calls.
- 5. A class action is the best means of obtaining redress for the Defendant's illegal telemarketing and is consistent both with the private right of action afforded by the TCPA and the fairness and efficiency goals of Rule 23 of the Federal Rules of Civil Procedure.

PARTIES

- 6. Plaintiff Laraine Wood is an individual residing in Arizona.
- 7. Defendant DH Insurance Group, LLC is a Florida limited liability company located in this District.

JURISDICTION AND VENUE

- 8. This Court has federal question jurisdiction pursuant to 28 U.S.C. § 1331 and 47 U.S.C. § 227 et seq.
- 9. This Court has general jurisdiction over DH Insurance because it is headquartered in this District
- 10. Venue is proper pursuant to 28 U.S.C. § 1391(b) because the telemarketing calls that are the subject of this lawsuit were sent and organized from this District and Defendant resides here.

TCPA BACKGROUND

11. In 1991, Congress enacted the TCPA to regulate the explosive growth of the telemarketing industry. In so doing, Congress recognized that "[u]nrestricted telemarketing . . . can be an intrusive invasion of privacy [.]" Telephone Consumer Protection Act of 1991, Pub. L. No. 102-243, § 2(5) (1991) (codified at 47 U.S.C. § 227).

The National Do Not Call Registry

12. § 227(c) of the TCPA requires the FCC to "initiate a rulemaking proceeding concerning the need to protect residential telephone subscribers' privacy rights to avoid receiving telephone solicitations to which they object." 47 U.S.C. § 227(c)(1).

- 13. The National Do Not Call Registry allows consumers to register their telephone numbers and thereby indicate their desire not to receive telephone solicitations at those numbers. *See* 47 C.F.R. § 64.1200(c)(2).
- 14. A listing on the Registry "must be honored indefinitely, or until the registration is cancelled by the consumer or the telephone number is removed by the database administrator." *Id*.
- 15. The TCPA and implementing regulations prohibit the initiation of telephone solicitations to residential telephone subscribers to the Registry and provides a private right of action against any entity that makes those calls, or "on whose behalf" such calls are made. 47 U.S.C. § 227(c)(5); 47 C.F.R. § 64.1200(c)(2).

FACTUAL ALLEGATIONS

- 16. Defendant DH Insurance is a "person" as the term is defined by 47 U.S.C. § 153(39).
- 17. At no point has the Plaintiff sought out or solicited information regarding

 Defendant DH Insurance's goods and services prior to receiving the telemarketing calls at issue.

 Calls to Plaintiff
- 18. Plaintiff Wood's telephone number, 480-XXX-XXXX, is a residential telephone line.
 - 19. It is not associated with a business and is used by Ms. Wood only.
- 20. The telephone number has been on the National Do Not Call Registry since March 25, 2021.
 - 21. Despite this, Ms. Wood received two telemarketing calls from DH Insurance.
 - 22. One was on March 4, 2022 and the other on March 17, 2022.

- 23. Both calls came from Caller IDs that were spoofed to be from a local (480) area code.
 - 24. This is indicative of the *en masse* calling engaged in by DH Insurance.
- 25. Ms. Wood answered the phone because she was expecting to hear from her doctor.
 - 26. However, it was a representative from DH Insurance calling.
- 27. During the first call, Ms. Wood was informed that she was being called by "Anthony" on behalf of DH Insurance.
- 28. "Anthony" offered Ms. Wood information about Medicare benefits and DH's Medicare related insurance services.
 - 29. The call was then terminated.
- 30. Despite the fact that the call was terminated, the Defendant called again on March 17, 2022.
 - 31. During this call, "Sarah" again said she was calling on behalf of DH Insurance.
- 32. "Sarah" offered Ms. Wood information about Medicare benefits and DH's offering about Medicare.
- 33. To provide more information on the solicitation, DH Insurance inquired of Ms. Wood's age, zipcode and if she was on any Medicare offerings currently.
- 34. "Sarah", after asking her screening questions, transferred Ms. Wood to another DH Insurance employee, "Arthur".
- 35. "Arthur" explained that he was actually licensed through DH Insurance to offer the insurance.

5

- 36. "Arthur" further inquired about Ms. Wood's secondary insurance, marital status and income.
 - 37. "Arthur" then offered an "Advantage Plan", Medicare Part C coverage.
 - 38. The Plaintiff was not interested and ended the solicitation call.
- 39. The calls received by Plaintiff were sent for the purpose of encouraging the purchase or rental of, or investment in, property, goods, or services as they seek to have her sign up for DH Insurance's insurance services.
 - 40. These calls qualified as telemarketing. 47 C.F.R. § 64.1200(f)(12).
 - 41. Prior to filing this lawsuit, counsel for the Plaintiff contacted DH Insurance.
- 42. DH Insurance claimed that they received Ms. Wood's information from Chase Data Corporation.
- 43. However, Chase Data Corporation is an automated dialing platform, not a company that supplies leads or engages in outbound telemarketing.
- 44. DH Insurance's use of Chase Data's automated dialing platform is a further indication of the *en masse* nature of the calling.
- 45. Plaintiff and all members of the class defined below, have been harmed by the acts of Defendant because their privacy has been violated and they were subjected to annoying and harassing calls that constitute a nuisance. The calls also occupied Plaintiff's and class members' telephone lines and prevented them from receiving legitimate communication.

CLASS ACTION ALLEGATIONS

46. As authorized by Rule 23(b)(2) or (b)(3) of the Federal Rules of Civil Procedure, Plaintiff bring this action on behalf of a national class of all other persons or entities similarly situated throughout the United States.

- 47. The class of persons that Plaintiff propose to represent are defined as follows (collectively referred to as the "Class"):
 - National Do Not Call Registry Class: All persons in the United States whose (1) telephone numbers were on the National Do Not Call Registry for at least 31 days, (2) but who received more than one telemarketing call from or on behalf of Defendant, (3) within a 12-month period, (4) at any time in the period that begins four years before the date of filing this Complaint to trial.
- 48. Excluded from the Class are counsel, Defendant, any entities in which Defendant has a controlling interest, Defendant's agents and employees, any judge to whom this action is assigned, and any member of such judge's staff and immediate family.
- 49. The Class, as defined above, is identifiable through telephone records and telephone number databases.
- 50. The potential members of the Class likely number at least in the hundreds because of the *en masse* nature of telemarketing calls.
 - 51. Individual joinder of these persons is impracticable.
- 52. Additionally, the disposition of the claims in a class action will provide substantial benefit to the parties and the Court in avoiding a multiplicity of identical suits.
- 53. Plaintiff is a member of the Class and will fairly and adequately represent and protect the interests of the Class as she has no interests that conflict with any of the class members.
- 54. Plaintiff and all members of the Class have been harmed by the acts of Defendant, including, but not limited to, the invasion of their privacy, annoyance, waste of time, and the intrusion on their telephone that occupied it from receiving legitimate communications.
 - 55. This class action complaint seeks injunctive relief and money damages.

- 56. There are numerous questions of law and fact common to Plaintiff and members of the Class. These common questions of law and fact include, but are not limited to, the following:
- a. whether Defendant systematically made multiple telephone calls to members of the National Do Not Call Registry Class;
- b. whether Defendant made calls to Plaintiff and members of the National Do Not Call Registry Class without first obtaining prior express written consent to make the calls; and
- c. whether members of the Class are entitled to treble damages based on the willfulness of Defendant's conduct.
 - 57. Plaintiff's claims are typical of the claims of the Class.
- 58. Plaintiff's claims, like the claims of Class, arise out of the same common course of conduct by Defendant and are based on the same legal and remedial theories.
- 59. Plaintiff is an adequate representative of the Class because her interests do not conflict with the interests of the Class, she will fairly and adequately protect the interests of the Class, and she is represented by counsel skilled and experienced in class actions, including TCPA class actions.
- 60. Common questions of law and fact predominate over questions affecting only individual class members, and a class action is the superior method for fair and efficient adjudication of the controversy. The only individual question concerns identification of class members, which will be ascertainable from records maintained by Defendant and/or its agents.
- 61. A class action is the superior method for the fair and efficient adjudication of this controversy. Class-wide relief is essential to compel Defendant to comply with the TCPA. The

interests of individual members of the Class in individually controlling the prosecution of separate claims against Defendant are small because the damages in an individual action for violation of the TCPA are small. Management of these claims is likely to present significantly more difficulties than are presented in many class claims. Class treatment is superior to multiple individual suits or piecemeal litigation because it conserves judicial resources, promotes consistency and efficiency of adjudication, provides a forum for small claimants, and deters illegal activities. There will be no significant difficulty in the management of this case as a class action.

62. Defendant has acted on grounds generally applicable to the Class, thereby making final injunctive relief and corresponding declaratory relief with respect to the Class appropriate on a class-wide basis. Moreover, on information and belief, Plaintiff alleges that the telephone solicitation calls made by Defendant and/or its affiliates, agents, and/or other persons or entities acting on Defendant's behalf that are complained of herein are substantially likely to continue in the future if an injunction is not entered.

FIRST CAUSE OF ACTION

Telephone Consumer Protection Act Violations of 47 U.S.C. § 227(c)(5) & 47 C.F.R. § 64.1200(c) (On Behalf of Plaintiff and the National Do Not Call Registry Class)

- 63. Plaintiff repeats her prior allegations of this Complaint from paragraphs 1-62 and incorporates them by reference herein.
- 64. The foregoing acts and omissions of Defendant and/or its affiliates, agents, and/or other persons or entities acting on Defendant's behalf constitute numerous and multiple violations of the TCPA, 47 U.S.C. § 227, by making telemarketing calls, except for emergency purposes, to Plaintiff and members of the National Do Not Call Registry Class despite their numbers being on the National Do Not Call Registry.

- 65. Defendant's violations were negligent, willful, or knowing.
- 66. As a result of Defendant's, and/or its affiliates, agents, and/or other persons or entities acting on Defendant's behalf, violations of the TCPA, 47 U.S.C. § 227, Plaintiff and members of the National Do Not Call Registry Class are presumptively entitled to an award of between \$500 and \$1,500 in damages for each call made.
- 67. Plaintiff and the members of the National Do Not Call Registry Class are also entitled to and do seek injunctive relief prohibiting Defendant and/or its affiliates, agents, and/or other persons or entities acting on Defendant's behalf from making telemarketing calls to telephone numbers registered on the National Do Not Call Registry, except for emergency purposes, in the future.

PRAYER FOR RELIEF

WHEREFORE, Plaintiff, individually and on behalf of the Class, prays for the following relief:

- A. Certification of the proposed Class;
- B. Appointment of Plaintiff as representative of the Class;
- C. Appointment of the undersigned counsel as counsel for the Class;
- D. A declaration that Defendant and/or its affiliates, agents, and/or other related entities' actions complained of herein violated the TCPA;
- E. An order enjoining Defendant and/or its affiliates, agents, and/or other persons or entities acting on Defendant's behalf from making telemarketing calls to numbers on the National Do Not Call Registry, absent an emergency circumstance;
 - F. An award to Plaintiff and the Class of damages, as allowed by law; and

G. Orders granting such other and further relief as the Court deems necessary, just, and proper.

JURY DEMAND

Plaintiff requests a jury trial as to all claims of the complaint so triable.

Dated: May 17, 2022 PLAINTIFF, on behalf of herself and others similarly situated,

/s/ Avi R. Kaufman

Avi R. Kaufman (FL Bar no. 84382) kaufman@kaufmanpa.com Rachel E. Kaufman (FL Bar no. 87406) rachel@kaufmanpa.com KAUFMAN P.A. 237 S. Dixie Hwy, 4th Floor

Coral Gables, FL 33133 Telephone: (305) 469-5881